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[Email](#)

7 Deadly Job Hunting Mistakes

Are you a fresh graduate and [planning](#) to look for a job? Did you just recently quit your [job](#) and are looking for greener pastures? Are you unemployed and have little experience regarding ways to secure a job?

Whatever your situation may be, it would be to your advantage to study the following [mistakes](#) that have cost job seekers many opportunities that could have easily been avoided had they focused on following a clear-cut strategy to effective job [hunting](#).

Mistake #1:

Failure To Create The Perfect Resume

Before submitting your resume to a prospective employer, check your it for corrections at least three [times](#) before handing it over. After researching about the job position, it is critical that you format your resume to match the needs of the company.

For example, if you are applying for an accounting job, you should put in detail your accounting experience on your resume. Typographical and grammatical errors are serious no-no's. It is also ideal to keep the



length of the resume' to at least a page and a half long.

Mistake #2:

Failure To Appear Professional

A survey conducted by a staffing and consulting firm based in California which corresponded with 1,400 chief financial [officers](#) concluded that candidates for [employment](#) made most of their mistakes on their [interviews](#). Some of the mistakes they made include:

- 1) Arriving late
- 2) Having little knowledge about the company
- 3) Having little knowledge about the position applied for
- 4) Having a superiority complex
- 5) Behaving arrogantly

The [body language](#) of the applicant must also denote that he is confident yet not overpowering. He must maintain eye contact, have a strong handshake, and avoid looking defensive by the act of crossing the [arms](#). Wearing the right clothes is crucial for projecting a confident stance. As they say, it is better to go to an interview over-dressed



than being under-dressed.

Answer questions smartly

A common mistake of interviewees is that they tend to get tense and forget the questions that are given to them, which has the effect that they are not prepared for the interview. It is important to research the [company](#) and the position applied for to prevent being side-tracked during the interview.

If you do not know the [answer](#) to the questions being asked, it is better to admit you don't know the answer to the question and add that you can research about it. Look for the [skills](#) or expertise that the company is looking for so that when interview day comes and the interviewer asks about your strengths and core competencies, you will be able to match it to what they need.

Getting the necessary referrals

Having a referral from one of the company employees can go a long way toward landing an [interview](#). A typical company may receive [job](#)



applications in the hundreds and usually 35% to 60% of all [job](#) vacancies are filled by referrals. The odds of getting hired when you have a referral are very high if you have another 200 to 500 applicants vying for the same position.

If you do not know anyone from the company that may give you a referral, it is a good [idea](#) to [network](#) the alumni of your [college](#) or [university](#), [trade](#) groups, [social](#) networks, and professional associations. Remember, having a referral greatly increases your chances of getting the position.

Mistake #3: Failure To Apply Correctly

With the current [trend](#) of technology and its merging with [business](#) processes, more and more companies are now requiring prospective applicants to submit their application [online](#). Thus, first impressions are relayed not by your first appearance but by the quality and content of your [e-mail](#). E-mails regarding job application should be polished and well-articulated.



When applying on-line, use the following tips:

Complete your sentences and do not abbreviate.

Employers do not like when you send them application letters that seem to be too casual. It is important to make a [letter](#) that is both formal and well written. This gives a good impression regarding your capabilities and [skills](#).

Get directly to the point

When [writing](#) an application letter, you must be concise and straightforward. Do not put a [story](#) on the letter just to get the attention of the employer, chances are he or she will just get irritated with you and this only reduces your chances of getting hired.

Consider potential issues that may hinder you from getting the job

You may find [instances](#) wherein there is a lot of need for a [job](#) but the requirements for the position may entail [training programs](#) that may



bar you from getting the position due to its highly competitive nature. Some require a lot of experience even at least 3 years of [work](#) experience. Some may have no barriers to entry but the job itself may entail a very routine work flow.

Getting the [job](#) you want may be a challenge but never lose hope. It is better to wait a while and get a job that you will enjoy rather than get a job as soon as possible but ending up dissatisfied and unhappy. Make the right decision then act on it.

More information on completing a proper resume is included inside of the complete [guide](#) to job hunting available at www.YourDomain.com

Mistake #4: Failure To Showcase Skills

When applying for a job, it is ideal that you identify your strengths and weaknesses and get prepared to address them.

By knowing your advantage, the chances of getting the job that you want will surely get easier. But you should not get too confident since



this is one of the common mistakes that plague job applicants.

Appearing too confident or as somewhat of a know it all person will only get you labeled by your interviewer as unfit for the job.

Identifying your skills

First thing's first. You should identify your skills. This is your ticket to get that [job](#) and you should be able to articulate your abilities and expertise as best as you can. Many people have a hard time telling their skills and abilities as this may seem to be bragging. But you should not be shy or afraid to discuss your skills.

In fact, it is important that you convey to your potential [employer](#) what your talents are. You should be able to sell your abilities to your employer. That is how you will get the job that you want.

It is important that you don't appear arrogant or condescending but you should also avoid [selling](#) yourself short. If the interviewer asks you about your strengths or what separates you from the other applicants, you should be able to readily give a good answer. But before you even go to the [interview](#), your resume should highlight your skills and



talents for your prospective employer to see.

Mistake #4:

Failure To Set Clear Objectives

To achieve a [goal](#), there is a process that you should implement. This process is to streamline and analyze your objectives. Begin at the very beginning at the smallest, specific part. These are the most important steps to take to meet the guidelines.

An objective is a way of knowing what action or plan is to be taken and identifying the expected results. This [plan](#) provides a set of directions so that making the decision will not be as complicated as when the [goal](#) is just being considered.

It should be SPECIFIC. It is better to accomplish one goal at a time rather than thinking of several different plans at one time. A single objective cannot be derived if there are two or more results expected. What's important is that there is a need to clarify what is to be achieved and should have your full attention.



It should be MEASURABLE. A lot of things that are not tangible are hard to measure and there are things that are really measurable for the mere fact that it includes numbers or ratings. Take the [service](#) crews for example, it is hard to measure how the service was delivered but if the number of complaints is counted then there is a specific number that can be used to rate the effectiveness of the service.

It should be ATTAINABLE. The resources available give information on how an objective can be attained. This must be something that is derived from fact and very realistic. It could be that a certain objective is indeed realistic but the time frame to reap the result may not be. It is better to say objectives that can be factual for this promotes motivation rather than an objective taken from belief as this may cause unexpected failure and [feeling](#) of discouragement.

It should be RESULT-ORIENTED. An objective should be stated clearly so that the expectation is clear. Focus on the end result as this will be the [guide](#) whether or not the objective to reach the [goal](#) is effective and meaningful. Is this objective going to help an individual grow or succeed? Will it be beneficial to all concerned? Once the [success](#) has been attained and all the plans were completed then it is a



[success](#).

To sum it all up, develop an objective that is easily measured, can be attained, with a limited time, this will help in determining if the objective is realistic enough, meaningful, and proven to be worthwhile to everyone involved.

A successful objective helps motivate the individual or the group involved toward greater achievements.

Mistake #5: Failure To Prepare

Prepare and practice for an interview. After the date and venue has been set, allow time for enough preparation for the big day.

Remember that first impressions do last, so the way an applicant look really does matter. Employers could easily give the verdict based on the manner of dressing during the initial interview.

Better questions and service can be received if the appearance itself commands respect. It is important to consider the surroundings of the



[company](#) granting you an interview. There is no reason to be over dressed or poorly dressed during this very significant day. In fact, it is a good rule of thumb to always dress appropriately for any situation. All too often appearance is glossed over. Some might say that the inner characteristics of the person matter more, but in reality, you only have one [opportunity](#) for a first impression. Make it count!

Although there are specific [guidelines](#) that can be followed, these does not apply to all states like New York for example, where [people](#) wear trendy up to extreme [styles](#) that are far away from the usual fashion rules common people know. The rule of thumb should be to wear something that could boost more confidence.

Mistake #6: Failure To Follow Up

It is extremely important to follow up on all contacts. It is not good to just sit and wait for results to come pouring in when you think that you've already done your part because your contact information has been distributed.



Consider two men applying for a prime position at a company. After the interview, the first applicant just sits around waiting to hear from his prospective employer.

On the other hand, the second applicant distributes his contact information to some [people](#) that he met in the company. Furthermore, applicant number two does a follow-up on the [results](#) of the job interview a few days later. The first applicant has not been heard from, because he just relies on the basic "We'll call you" routine. Who do you think will have a greater chance of getting the [job](#)?

Even though the first applicant is more qualified, since he did not follow up or even send a thank you note to the interviewer, in the end, he does not get the job.

If you are still waiting for that job offer and you do not follow up on your contacts, your chances of getting hired become slimmer. In business, following up on all of your contacts is a sure-fire way to [spread](#) the word about you, your [business sense](#) and expanding your horizons.



Mistake #7:

Failure To Think Outside the Box

Thinking out of the Box or usually known as creative thinking seeks to design new and really creative arrangement of elements to produce a [work](#) of [art](#). Being an out of the box thinker can be a rewarding profession. This is dangerous, but it could be one of your strengths in no time. If the herd is going to the right, you go the other way.

Remember that you could be genius in your own way. Your thoughts come from deep reaches and these totally different [ideas](#) are clever enough to make a difference in the end.

Being creative and out of the box is wild sometimes, but could move you through growth and [self-development](#). You'll be surprised at how easy and differently it will be for you to fix and try to solve things away from the tried-and-true habits. Let your thinking out of the old box be your [guide](#) to a new and better, wonderful approach to [life](#).



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